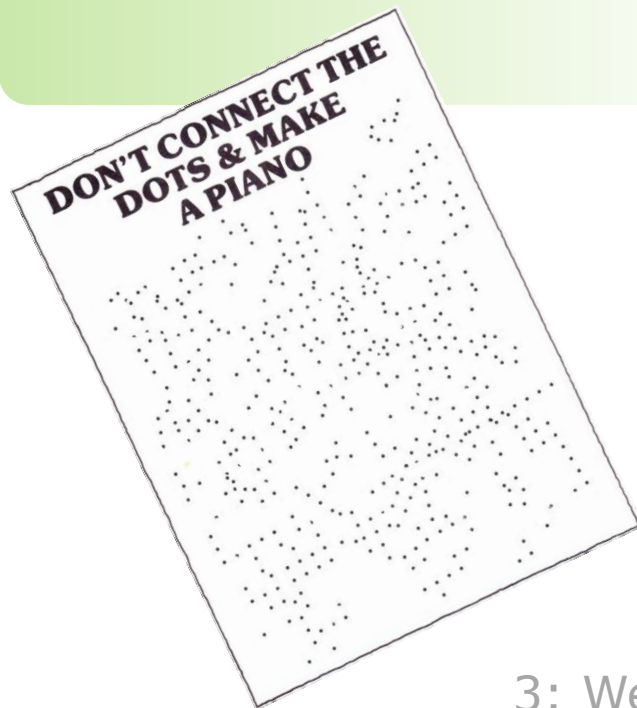


# The Virtue of Failure



Designing  
Games You  
Can't Win for  
Learning

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Canada

3: Wed. May 14 10:15-11:15



1. Intro: What does it mean to win?
2. Unwinnability: Accidental vs Deliberate
3. Does Winnability Matter?
4. What about Productive Failure?
5. Examples
  1. Sept. 12
  2. Sweatshop
  3. Spent
  4. Real Lives
  5. Darfur / Global Conflicts
6. Designing the Unwinnable
7. What next?

## The EndGame

- Interactive
  - Rules
  - Goal
- Quantifiable measure of progress  
(or success)
  - Definite Ending

# What makes a game a game?

- Interactive
  - Rules
  - Goal
- Quantifiable measure of progress  
(or success)
  - Definite Ending

What makes a game a game?



It is often assumed that every game must have a win state.

***What if the win state is that you  
DON'T?***

Winning?

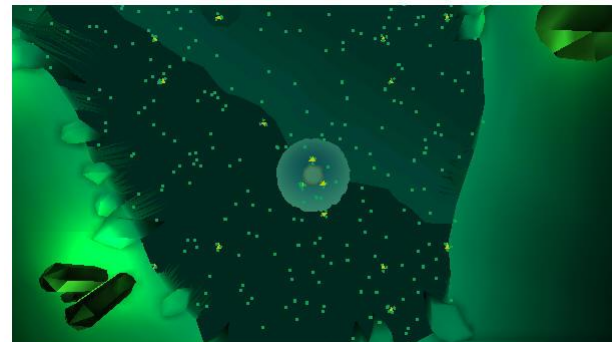
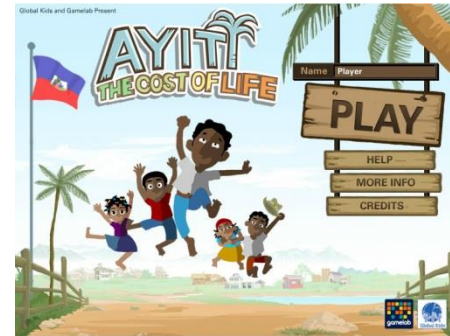
Can losing be winning?



Winning?



Serious Games have a message.



What vs How



## By Mistake:

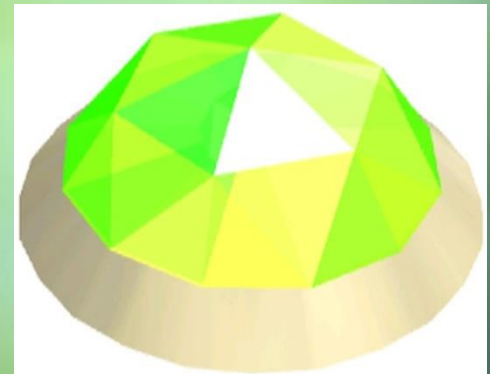
1. Oversight: Essential items become unobtainable
2. Out-Dated: Advances in hardware alter game
3. Poor Design: too hard
4. Incomplete/ Incompatible Rules

## By Design: Design Choice

1. No End
2. End is moving target
3. Deliberate Design: Too Hard
4. No Happy Ending.

# Unwinnable

# Unwinnable by Mistake: Oversight



<http://pikmin.wikia.com/wiki/Libra>

**PIKMIN 2**

©2004 Nintendo

Pikmin:  
Libra and the Abyss

# Unwinnable by Mistake: Outdated

Grim Fandango

2

October 20, 2014

© Dana Ruggiero & Katrin Becker



12



# Unwinnable by Mistake: Poor Design

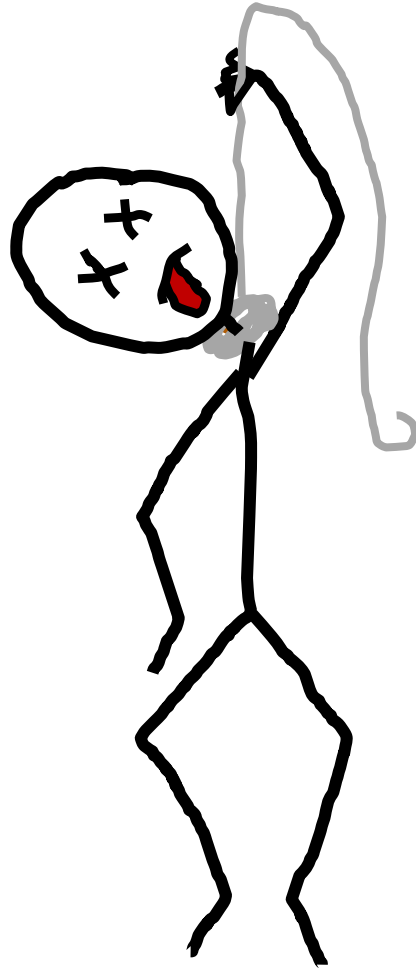


Fission Impossible

# Unwinnable by Mistake: Incompatible / Incomplete Rules



Bioshock 2



to be avoided,  
serious or not

Unwinnable by Mistake

# Unwinnable by Design?



1. No End.
2. End is moving target.
3. Too Hard
4. No Happy Ending.



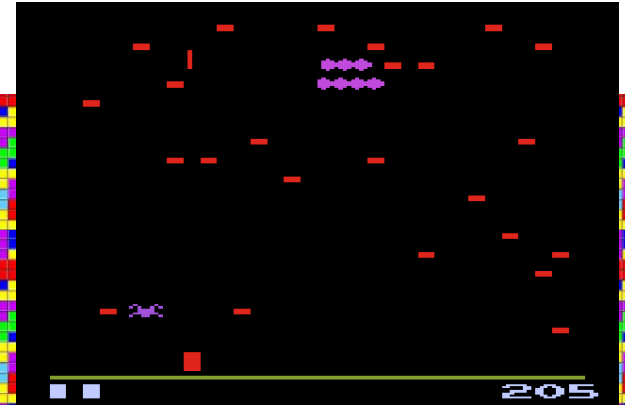
# Unwinnable by Design



Online Games have no end by design.

Most online games have no end because....  
How else do you keep people playing?

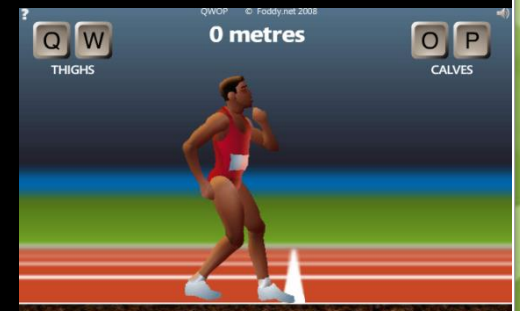
# Unwinnable by Design: No End



Some puzzle games have no end by generating a potentially infinite number of levels.

Image Credit: <http://blog.lib.umn.edu/huber195/psy1001spring12/2012/04/tetris-its-more-than-just-a-game.html>

# Unwinnable by Design: Too Hard



**LIVEGEN**  
www.livegen.fr

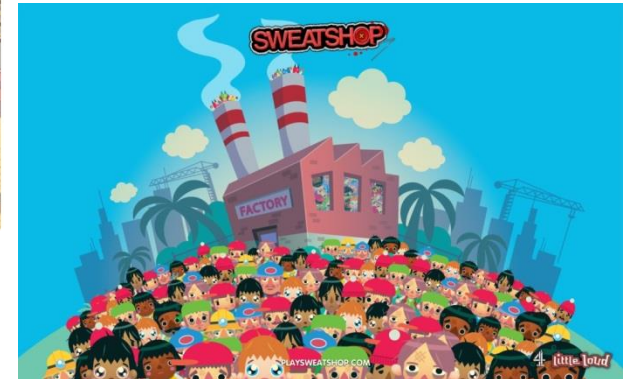
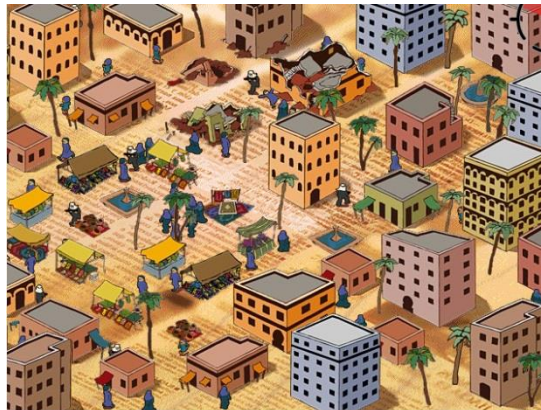


# Unwinnable by Design: No Happy Ending



1. Is this something we can do in Serious Games?

2. SHOULD we?



Unwinnable by Design:  
No Happy Ending

<http://playingthecanon.files.wordpress.com/2012/06/shadowending.jpg>



How many people actually get to the end?

Does knowledge of winnability affect  
gameplay?

Does it Matter?

## Deep Approaches

- Understand material for oneself
- Interacting critically
- Relating ideas to previous knowledge/experience
- Using organizing principles to integrate ideas.
- Relating evidence to conclusions
- Examining the logic of the argument

## Surface Approach

- Reproduce parts of the content
- Accepting passively
- Meeting assessment requirements
- Little reflection
- Memorizing facts and procedures routinely
- ...

# Deep vs Surface Learning

Defining features of approaches to learning (Adapted from Marton et al., 1984, and Entwistle & Ransden, 1983)



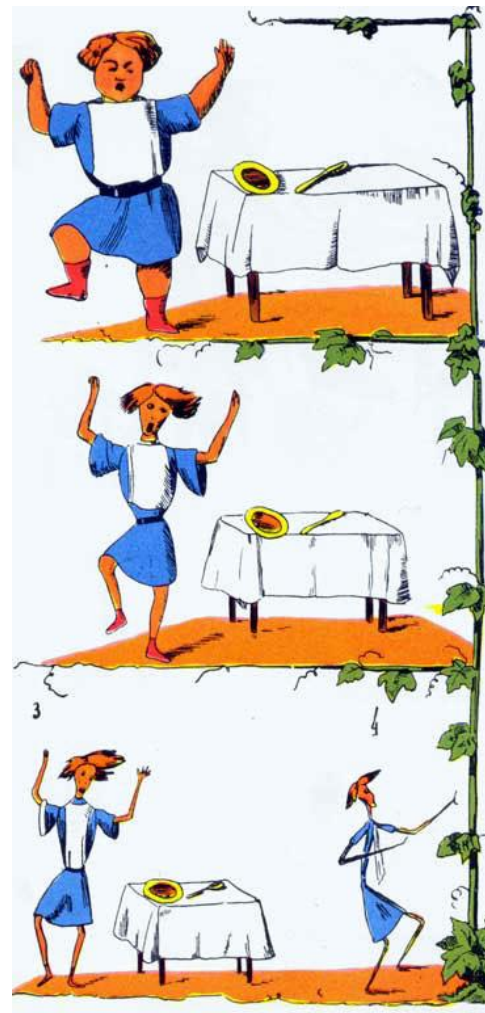


It's a Wonderful Life

Boy in the striped Pyjamas



## Happy vs Tragic Endings



Learning from our Mistakes\*



Planet of the Apes

Good

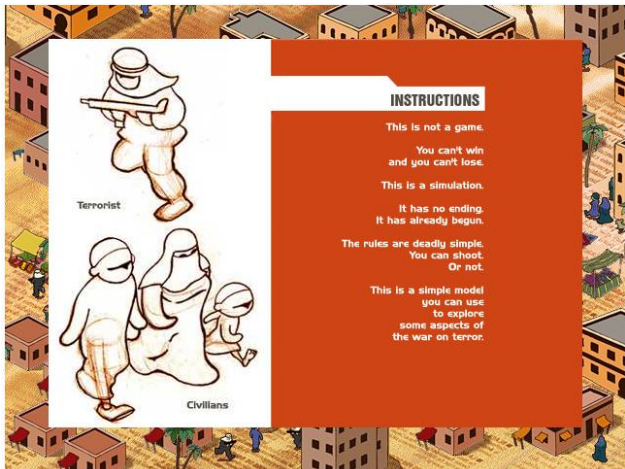


# Learning from our Mistakes\*

- Productive Failure (PF) better than Direct Instruction (DI) wrt:
  - conceptual understanding
  - transfer
  - procedural fluency retained
- Teachers consistently underestimate students' ability to generate Representations and Solution Methods (RSMs)
- Student ability (PSLE testing) not predictor of generative capacity (ability to generate theories)
- = Representations and Solution Methods (RSM) diversity significantly correlated with learning gains
- Productive Failure (PF) teachers learn better too.

## Productive Failure





# Implications: Sept. 12

# Implications



Dichotomy



# Implications:



This Could be You



# Implications

**real lives 2010**

Self | Family | Actions | Country | Stats

File | Help

**Sultan Ghulam Mahomed**  
(At 15 years of age)

Male  
Age: 0

Rawalpindi  
Punjab  
Pakistan

Health	41
Resistance	35
Happiness	62
Intelligence	30
Artistic	56
Musical	77
Athletic	52
Strength	58
Endurance	63
Conscience	47
Wisdom	0

Religion: Muslim  
Language: Punjabi

Home - near Rawalpindi  
Punjab  
Pakistan

Age 0  
Age a Year

**real lives 2010**

Obituary:

Molefi Ngubane of Chitipa died yesterday of an infection at the age of 87.

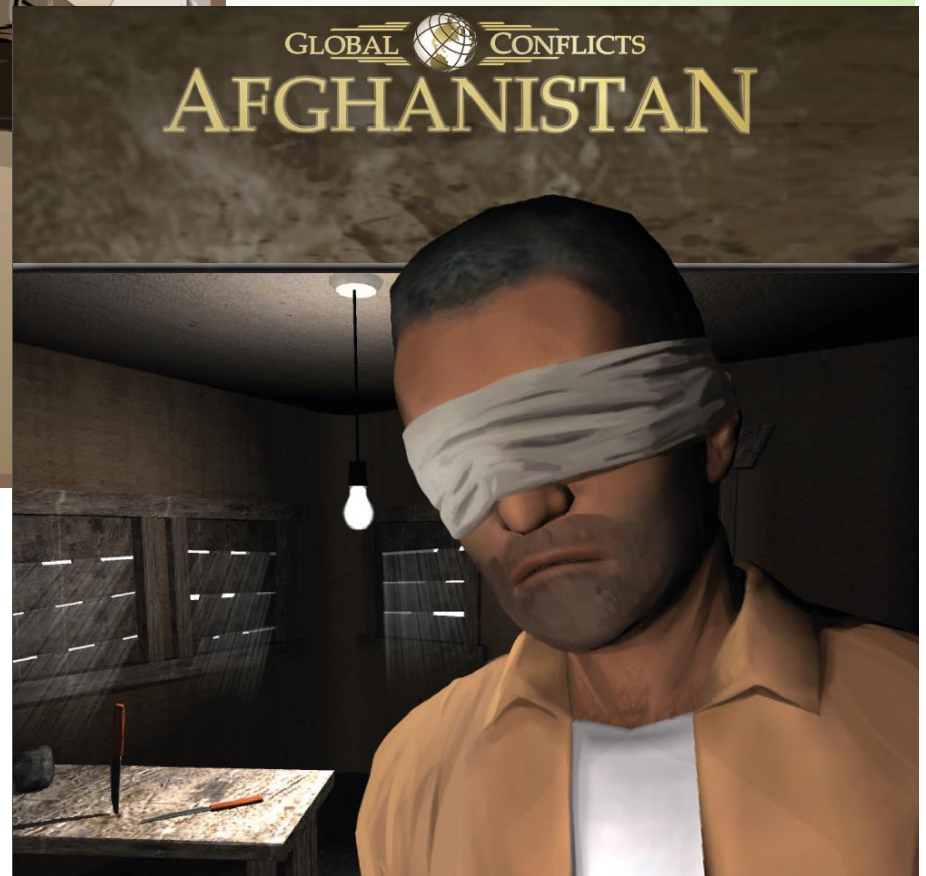
OK | Less Info

Mr. Ngubane was born in 1923 to Mthunzi and Nozibele Ngubane. He completed 1 year of schooling. He was never much of a reader. He always tried to stay in top physical condition. He frequently volunteered in the community.

Donations in memory of the deceased may be made to Right Sharing of World Resources, a program of the Religious Society of Friends (Quakers) supporting grassroots projects for economic development and offering educational materials for the study of the lives of the poor, the lives of the rich, and the spiritual meaning of both.

[www.rswr.org](http://www.rswr.org)

# Implications



- elevates importance of endgame
- especially if that's where the main message is delivered (endstate drives the whole design)
- endstate is *possible* in "normal" game; endstate is driven in "GYCW" game (i.e. happy endings must be prevented)

## Implications: EndState

When could/should a game be unwinnable?

- Kinds of messages?
- Length of game?
- Differences in reflection/debriefing?
- How much of literature/film model can we use (i.e. large part of film/story designed to KEEP you from realizing the end)

## Designing the Unwinnable

# When could/should a game be unwinnable?

- Kinds of messages?
- Length of game?
- Differences in reflection/debriefing?

## Designing the Unwinnable

- Players make up own measure of success
- How to mitigate distress of players (especially young ones)

## Designing the Unwinnable

## Formal Education

1. Focused on learner success (grades)
2. grades (high)
3. right answer
4. that there even IS an right answer
5. avoid following wrong path
6. not enough attention to process
7. no logical consequence to poor choices (except grades)

## Games

1. Focused on player success (getting to end)
2. points (always?)
3. permission to proceed
4. OK to leave unanswered questions (like literature & film)
5. learn by following wrong path – sometimes for a long time
6. mostly about process
7. logical consequence to poor choices (sometimes forced)

# Designing the Unwinnable



## How do we measure success?

- sales / downloads?
- completion?
- reviews?
  - should people like it?
  - is it good if they don't?
- behavioural change?

## Measuring the Unwinnable



Address Wicked Problems



Appropriate Length



Focus on the Message



Build in Reflection



Tell a Good Story

## Five rules for designing unwinnable games

- Another approach to design.
- One not normally addressed in design books/ courses.
- Should we establish design principles?

## Take-Aways

Just what do we learn from playing serious games?

Especially common in games for learning is the notion that participants need to be able to win the game, but is it always necessary for the player to win in order to 'get' our message? In his studies of productive failure, Kapur (2008) has suggested that failure can be important to learning. Indeed, when we think back on our most memorable learning experiences we often find that these lessons are things learned through failure rather than success. Learning through failure is an effective way to help people learn how to cope with situations where there is no clear solution (Dorner, et al., 1990), and for certain kinds of messages negative messages delivered via games you can't win may be more powerful than those you can.

This presentation explores a class of games where 'winning' doesn't look the way we expect it to look. Some games don't allow players to win at all, in which case the 'message' is effectively a cautionary tale. The authors refer to these games as "games you can't win", and they form a distinctly different approach to game design (examples include: Sweatshop, Darfur is Dying, and September 12th). This presentation will examine the philosophical background of games in education, the design of serious games, and look at both accidental and deliberately designed unwinnable games and how this relates to learning objectives.

# Abstract